

CoRe Publications
Profit & Loss YTD Comparison
December 2021

	Dec 21	Jan - Dec 21
Ordinary Income/Expense		
Income		
Book Sales	45,227.11	314,926.84
Bundle Sales	190.00	1,915.00
Non Book Sales	5,898.85	65,989.64
Other Income Items	-137.19	-6,382.46
S and H Charges	3,356.65	55,070.37
Total Income	54,535.42	431,519.39
Cost of Goods Sold		
Cost of Books	5,622.39	51,143.92
Cost of Goods Sold	0.00	0.00
Cost of Literature	2,254.09	21,558.85
Other Cost of Sales	0.00	7,616.00
Shipping Expenses	0.00	4,507.14
Total COGS	7,876.48	84,825.91
Gross Profit	46,658.94	346,693.48
Expense		
Distribution Center Costs		
Admin/IT/Support Expense	100.00	650.00
Call Center Expense	663.10	3,882.65
Distribution Supplies	0.00	30.00
Fullfillment Center Expense	5,696.40	41,565.80
Postage and Shipping	7,308.34	55,651.44
Storage Expense	1,110.00	6,090.00
Total Distribution Center Costs	14,877.84	107,869.89
Royalty to CoDA, Inc.	20,363.51	148,992.05
Sales Tax Expense	0.00	0.00
Various Administrative Expenses		
Accounting Services	0.00	750.00
Bank Charges	0.00	20.00
Bookkeeping Expense	641.25	9,600.67
Credit Card Service Fees	44.90	373.80
Credit Fees on PayPal	1,343.82	12,910.04
Group Discount	269.99	4,851.69
Insurance	0.00	1,448.00
Marketing	97.50	1,105.35
Miscellaneous	0.00	125.00
Office Expenses	119.88	402.78
Postage & Delivery Expense	0.00	71.98
Travel and Meetings		
Accomodations Expense	0.00	756.73
Meals	0.00	202.99
Transportation	0.00	805.65
Total Travel and Meetings	0.00	1,765.37
Web Maintenance & Design	500.00	10,425.87
Total Various Administrative Expenses	3,017.34	43,850.55
Total Expense	38,258.69	300,712.49
Net Ordinary Income	8,400.25	45,980.99
Other Income/Expense		
Other Income		

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Accrual Basis

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	Dec 21	Jan - Dec 21
Interest Income	1.88	22.15
Total Other Income	1.88	22.15
Net Other Income	1.88	22.15
Net Income	<u>8,402.13</u>	<u>46,003.14</u>