

CoRe Publications Profit & Loss

Jan - Dec 18

Ordinary Income/Expense	
Income	
Book Sales	
12 Step Spanish Workbook	3,829.00
12 Step Workbook	82,647.50
12 Step Workbook(H&I version)	405.00
CoDA Book Pocket Edition	11,169.00
CoDA SoftCover Books	99,529.60
Ebook Sales	3,178.58
In This Moment Books	26,947.50
International Kindle Sales	1,766.81
Kindle Sales	12,090.93
Spanish CoDA Book Pocket Editio	3,627.00
Total Book Sales	245,190.92
Non Book Sales	
Audio Tapes and CDs	4,549.00
Booklets	69,567.15
Medallions	39,822.66
Pamphlets	14,723.53
Posters and Special Items	947.00
Spanish Booklets	1,594.95
Spanish Pamphlets	958.97
Non Book Sales - Other	0.00
Total Non Book Sales	132,163.26
Other Income Items	
Other Income Account	6,458.27
Over and Short	284.90
Service Items Copied	1,115.70
Spanish Items Copied	35.75
Total Other Income Items	7,894.62
S and H Charges	
New Shipping	42,499.46
Total S and H Charges	42,499.46
Uncategorized Income	0.00
Total Income	427,748.26
Cost of Goods Sold	
Cost of Books	
12 Step Spanish Workbook	1,139.98
12 Step Workbook	22,820.91
12 Step Workbook(H&I version)	216.44
CoDA Book Pocket Edition	1,536.80
CoDA SoftCover Book	25,793.43
In This Moment Book	5,344.33
Spanish CoDA Book Pocket Editio	490.33
Total Cost of Books	57,342.22
Cost of Literature	
Audio Tapes and CD's	733.21
Booklets	13,022.80
Medallions	21,219.53
Pamphlets	7,007.58
Posters and Special Items	233.02
Spanish Booklets	550.77
Spanish Pamphlets	638.05
Total Cost of Literature	43,404.96
Other Cost of Sales	
Inventory Adjustment	-39,775.45
Printing	5,732.00
Total Other Cost of Sales	-34,043.45

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Total COGS	66,703.73
Gross Profit	361,044.53
Expense	
Distribution Center Costs	
Distribution Contract	31,712.05
Distribution Rent	10,600.00
Distribution Repairs	130.00
Distribution Supplies	1,998.13
Distribution Utilities	6,303.72
Postage and Shipping	43,349.52
Total Distribution Center Costs	94,093.42
Order Processing Center Costs	
Order Processing Contract	23,784.04
Total Order Processing Center Costs	23,784.04
Royalty to CoDA, Inc.	146,605.78
Uncategorized Expenses	182.40
Various Administrative Expenses	
Accounting Services	4,460.00
Bank Charge Monthly PayPal	400.00
Bank Charges	363.46
Credit Card Service Fees	1,070.88
Credit Fees on PayPal	9,383.59
General Office Supplies	117.32
Group Discount	11,346.45
Insurance	2,105.00
Office Expenses	6,438.96
Other Professional Fees	11,533.45
Returned Checks and Refunds	2,430.26
Travel and Meetings	35,195.39
Total Various Administrative Expenses	84,844.76
Total Expense	349,510.40
Net Ordinary Income	11,534.13
Other Income/Expense	
Other Income	
Interest Income	143.72
Total Other Income	143.72
Net Other Income	143.72
Net Income	11,677.85